



# Vinod Vasant Latke

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I specialize in optimizing production planning, meticulous inventory management, and strategic procurement within the realm of **Supply Chain and Planning**. My expertise extends to negotiating intricate contracts, fostering robust vendor relations, and implementing Win-Win Strategies to enhance the overall business life cycle. My professional journey underscores a commitment to operational excellence and a nuanced understanding of supply chain intricacies.

## CORE COMPETENCIES

- Demand-Supply Balancing
- Production & Capacity Planning
- Inventory Management
- Key Performance Indicators (KPI)
- Vendor Performance Monitoring
- Global Market Collaboration
- Crisis Management Strategies
- Master Data Management
- Demand Forecasting
- Revenue Growth
- Order Management
- Project Management
- Supply Chain Optimization

## EDUCATION

- **PGDM in Supply chain** Management from MIT Pune.
- **Diploma in Mechanical Engineering** Khopoli, 2011

## TECHNICAL SKILLS

- Proficient in SAP Materials Management (SAP MM) and SAP Production Planning (SAP PP)
- Knowledgeable of Tableau and power BI
- Advance Excel and CRM

## SOFT SKILLS

- Communication
- Team Leading
- Problem-solving
- Negotiation
- Team Management
- Collaboration

## PROFILE SUMMARY

- Accumulating **nearly 13 years** of expertise in Supply Chain Management within the Manufacturing Industry such as Steel, Automotive, Heavy Equipment Assembly, Material Handling Equipment, Glass Manufacturing, and Injection Molding.
- **Seasoned professional in Production Planning**, with a proven track record of optimizing manufacturing processes and ensuring efficient resource utilization.
- Expertise in **Procurement and Purchase**, skilled at strategic **sourcing, supplier relationship management**, and negotiating favorable contracts to drive cost savings.
- Specialized in Distribution, implementing effective **inventory management strategies** to minimize downtime and meet production demands.
- Proven track record of **optimizing supply chain operations** through expertise in **SAP S4 Hana Materials Management and Production Planning**, resulting in improved production planning and control, and on-time delivery.
- **Recognized for spearheading** the expedited process of Material Lead Time Determination (MLD) with the **global team**, resulting in streamlined operations and improved efficiency and cost saving.

## NOTABLE ACCOMPLISHMENTS

- Enhanced **Global Supply Key Performance Indicators (KPIs)**, including RLIP, CLIP, and OTIF, through effective collaboration with customer and vendors.
- Successfully reduced order leads time to deliver customers, achieving a significant improvement from **110 days to 80 days**.
- Acknowledged and honoured for the adept negotiation skills demonstrated in securing a reimbursement of 97 lakh rupees from a customer.
- Honoured with the **Best Planning and Liaison** Award in recognition of the successful completion of **five consecutive projects within specified timelines**. Demonstrated exceptional proficiency in **strategic planning and effective coordination**, resulting in the seamless ramp-up of production without adversely affecting customer-requested delivery dates.
- Achieved a **noteworthy reduction in order delays** from both packaging suppliers and raw material suppliers.
- Played a pivotal role in driving the sales growth of the organization, instrumental in elevating the value from \$0.9 million to \$1.5 million.

## PERSONAL DETAILS

- **Date of Birth:** 01<sup>st</sup> August 1992
- **Languages Known:** English, Hindi and Marathi
- **Address:** Prajapati Complex, Takka Colony, Panvel, New Mumbai, Maharashtra 410206

## WORK EXPERIENCE

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### Supply Chain Manager

Jay Precision Products India, New Mumbai

May'2020 - Present

#### Key Result Areas:

- **Coordination with customers for the allocation of new projects**, actively engaging in discussions regarding resource requirements essential for project completion. Led the forecast-based costing process, ensuring meticulous planning and allocation of resources to align with project objectives and organizational goals.
- **Executed production scheduling with a focus on optimizing machine capacity** and tool availability, strategically addressing manufacturing bottlenecks. Developed a comprehensive plan that maximizes efficiency by aligning production processes with the available resources, thereby ensuring a streamlined manufacturing workflow.
- **Collaborate with cross-functional teams**, including procurement, production, logistics, and sales, to align supply chain activities with demand forecasts.
- **Partnered with global suppliers** to optimize operational metrics and enhance capacity planning.
- **Planning and coordinating international shipments** while ensuring compliance with export regulations.
- **Prioritized production** and workflow to maximize output and minimize delays.
- Supervised vendor performance through **regular meetings & strategic action plans**
- Executed **MRP run in SAP H4 HANA** and managed master data, **sales order creations and stock reconciliation**.
- Allocated volumes and liquidated **inventory cost-efficiently**.
- Implemented a new vendor performance monitoring system, **resulting in a 60%** improvement in operational metrics and capacity planning, leading to enhanced collaboration and efficiency.

#### Highlights:

- **Received 2 High-five awards** for ensuring supply continuity.
- Initiated **crisis management** strategies to minimize customer supply disruptions.
- Spearheaded initiatives to **optimize supply chain operations**, resulting in improved vendor performance and operational metrics, ultimately contributing to enhanced supply chain efficiency and collaboration.
- Implemented strategies resulting in increased efficiency and productivity, **contributing to KPI success such as OTIF, CLIP and RLIP**.

### Assistant Manager - Supply chain

Aeque Aerospace Pvt Ltd, Belgavi

July'19 - May'20

#### Key Result Areas:

- Analyzed market forecasts and aligned production/ Inspection /dispatches to meet customer requirements.
  - Conducted a comprehensive analysis of demand and **sales allocation gaps** to optimize supply chain efficiency.
  - Collaborate with sales and marketing teams to gather insights and input for accurate demand forecasting.
  - Monitored and controlled key supply indices for major products, including Demand Fulfillment Rate, **On-Time Delivery, Production Plan Accuracy**, Inventory Levels, and Model Mix Availability.
  - Monitor and optimize inventory levels, setting appropriate reorder points and safety stock levels.
  - Managed the import of raw materials from **Korea, China, and Singapore** based on demand and consumption.
  - Implemented and maintained uniform operations management for optimal resource utilization.
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### Section Head - PPC

Asahi India Glass Limited., New Mumbai

May'17 – July'19

#### Key Result Areas:

- **Develop monthly, quarterly, and annual production schedules** based on thickness and color campaigns to meet sales demands.
- Collaborate with different segments to ensure all SKUs are included in the production plans.
- Adjust production plans in consensus with the sales team based on actual production and sales data.
- **Monitor daily stock levels** and ensure immediate replenishment of SKU-wise materials as needed.
- Manage **aging stock** and work with sales managers to facilitate stock lifting.
- Monitor **warehouse space availability** and provide advance notifications to the sales team and management regarding infrastructure needs.
- Implement strategies for the **liquidation of non-moving inventory** to optimize warehouse space.
- **Coordinate daily with the sales** team to align production plans with sales projections.

### Sr. Planning Engineer

Josts Engineering Company Limited., Thane

Nov'15 – Apr'17

#### Key Result Areas:

- Develop daily production plans based on material availability and assembly requirements for various equipment models.
- Manage the production flow of sub-assemblies, assemblies, and final assembly stages.
- Ensure timely completion of production orders in the SAP system.
- Collaborate with the store team to ensure timely loading and availability of planned materials.
- Coordinate with the purchase team for estimated time of arrival (ETA) of materials and handle rejected material returns.
- Lead the implementation of Lean principles, including 5S, Kanban, Poka-Yoke, Kaizen, and Six Sigma methodologies.
- Play a pivotal role in implementing Customer Relationship Management (CRM) systems for tracking customer requirements and feedback.

### Production and Planning Engineer

ABG Cranes Pvt Ltd., New Mumbai

Aug'11 – June'15

#### Key Result Areas:

- Successfully managed all production aspects for Hydraulic Crawler Cranes, overseeing welding, fabrication, machining, sand blasting, painting, and final assembly processes.
- Aligned production plans with engineering specifications and stringent quality standards, resulting in consistent adherence to industry regulations.
- Implemented advanced material planning strategies, resulting in on-time procurement and effective inventory management to prevent shortages.
- Supervised critical stages, including erection, testing, compliance, and packaging, guaranteeing adherence to safety and quality protocols.

### Trainee Engineer

Goradia Special Steels Pvt Ltd., New Mumbai

Jul'10 – Aug'11