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|  | Vinod Vasant LatkeI specialize in optimizing production planning, meticulous inventory management, and strategic procurement within the realm of **Supply Chain and Planning**. My expertise extends to negotiating intricate contracts, fostering robust vendor relations, and implementing Win-Win Strategies to enhance the overall business life cycle. My professional journey underscores a commitment to operational excellence and a nuanced understanding of supply chain intricacies. |

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|  **CORE COMPETENCIES*** Demand-Supply Balancing
* Production & Capacity Planning
* Inventory Management
* Key Performance Indicators (KPI)
* Vendor Performance Monitoring
* Global Market Collaboration
* Crisis Management Strategies
* Master Data Management
* Demand Forecasting
* Revenue Growth
* Order Management
* Project Management
* Supply Chain Optimization

**EDUCATION*** **PGDM in Supply chain** Management from MIT Pune.
* **Diploma in Mechanical Engineering** Khopoli, 2011

**TECHNICAL SKILLS*** Proficient in SAP Materials Management (SAP MM) and SAP Production Planning (SAP PP)
* Knowledgeable of Tableau and power BI
* Advance Excel and CRM

**SOFT SKILLS*** Communication
* Team Leading
* Problem-solving
* Negotiation
* Team Management
* Collaboration

 **PERSONAL DETAILS*** **Date of Birth:** 01st August 1992
* **Languages Known:** English, Hindi and Marathi
* **Address:** Prajapati Complex, Takka Colony, Panvel, New Mumbai, Maharashtra 410206
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| **PROFILE SUMMARY** |  |  |  |

* Accumulating **nearly 13 years** of expertise in Supply Chain Management within the Manufacturing Industry such as Steel, Automotive, Heavy Equipment Assembly, Material Handling Equipment, Glass Manufacturing, and Injection Molding.
* **Seasoned professional** in **Production Planning**, with a proven track record of optimizing manufacturing processes and ensuring efficient resource utilization.
* Expertise in **Procurement and Purchase**, skilled at strategic **sourcing, supplier relationship management,** and negotiating favorable contracts to drive cost savings.
* Specialized in Distribution, implementing effective **inventory management strategies** to minimize downtime and meet production demands.
* Proven track record of **optimizing supply chain operations** through expertise **in SAP S4 Hana Materials Management and Production Planning**, resulting in improved production planning and control, and on-time delivery.
* **Recognized for spearheading** the expedited process of Material Lead Time Determination (MLD) with the **global team**, resulting in streamlined operations and improved efficiency and cost saving.

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| **NOTABLE ACCOMPLISHMENTS**  |  |

* Enhanced **Global Supply Key Performance Indicators (KPIs**), including RLIP, CLIP, and OTIF, through effective collaboration with customer and vendors.
* Successfully reduced order leads time to deliver customers, achieving a significant improvement from **110 days to 80 days**.
* Acknowledged and honoured for the adept negotiation skills demonstrated in securing a reimbursement of 97 lakh rupees from a customer.
* Honoured with the **Best Planning and Liaison** Award in recognition of the successful completion of **five consecutive projects within specified timelines**. Demonstrated exceptional proficiency in **strategic planning and effective coordination**, resulting in the seamless ramp-up of production without adversely affecting customer-requested delivery dates.
* Achieved a **noteworthy reduction in order delays** from both packaging suppliers and raw material suppliers.
* Played a pivotal role in driving the sales growth of the organization, instrumental in elevating the value from $0.9 million to $1.5 million.

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| **WORK EXPERIENCE** |  |

**Supply Chain Manager****Jay Precision Products India, New Mumbai May’2020 – Present** **Key Result Areas:** * **Coordination with customers for the allocation of new projects**, actively engaging in discussions regarding resource requirements essential for project completion. Led the forecast-based costing process, ensuring meticulous planning and allocation of resources to align with project objectives and organizational goals.
* **Executed production scheduling with a focus on optimizing machine capacity** and tool availability, strategically addressing manufacturing bottlenecks. Developed a comprehensive plan that maximizes efficiency by aligning production processes with the available resources, thereby ensuring a streamlined manufacturing workflow.
* **Collaborate with cross-functional teams**, including procurement, production, logistics, and sales, to align supply chain activities with demand forecasts.
* **Partnered with global suppliers** to optimize operational metrics and enhance capacity planning.
* **Planning and coordinating international shipments** while ensuring compliance with export regulations.
* **Prioritized production** and workflow to maximize output and minimize delays.
* Supervised vendor performance through **regular meetings** & **strategic action plans**
* Executed **MRP run in SAP H4 HANA** and managed master data, **sales order creations and stock reconciliation.**
* Allocated volumes and liquidated **inventory cost-efficiently.**
* Implemented a new vendor performance monitoring system, **resulting in a 60%** improvement in operational metrics and capacity planning, leading to enhanced collaboration and efficiency.

**Highlights:** * **Received 2 High-five awards** for ensuring supply continuity.
* Initiated **crisis management** strategies to minimize customer supply disruptions.
* Spearheaded initiatives to **optimize supply chain operations**, resulting in improved vendor performance and operational metrics, ultimately contributing to enhanced supply chain efficiency and collaboration.
* Implemented strategies resulting in increased efficiency and productivity, **contributing to KPI success such as OTIF, CLIP and RLIP.**

**Assistant Manager - Supply chain****Aequs Aerospace Pvt Ltd,** **Belgavi July’19 – May’20** **Key Result Areas:*** Analyzed market forecasts and aligned production/ Inspection /dispatches to meet customer requirements.
* Conducted a comprehensive analysis of demand and **sales allocation gaps** to optimize supply chain efficiency.
* Collaborate with sales and marketing teams to gather insights and input for accurate demand forecasting.
* Monitored and controlled key supply indices for major products, including Demand Fulfillment Rate, **On-Time Delivery, Production Plan Accuracy**, Inventory Levels, and Model Mix Availability.
* Monitor and optimize inventory levels, setting appropriate reorder points and safety stock levels.
* Managed the import of raw materials from **Korea, China, and Singapore** based on demand and consumption.
* Implemented and maintained uniform operations management for optimal resource utilization.

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**Section Head - PPC****Asahi India Glass Limited., New Mumbai May’17 – July’19** **Key Result Areas:*** **Develop monthly, quarterly, and annual production schedules** based on thickness and color campaigns to meet sales demands.
* Collaborate with different segments to ensure all SKUs are included in the production plans.
* Adjust production plans in consensus with the sales team based on actual production and sales data.
* **Monitor daily stock levels** and ensure immediate replenishment of SKU-wise materials as needed.
* Manage **aging stock** and work with sales managers to facilitate stock lifting.
* Monitor **warehouse space availability** and provide advance notifications to the sales team and management regarding infrastructure needs.
* Implement strategies for the **liquidation of non-moving inventory** to optimize warehouse space.
* **Coordinate daily with the sales** team to align production plans with sales projections.

**Sr. Planning Engineer****Josts Engineering Company Limited., Thane Nov’15 – Apr’17** **Key Result Areas:*** Develop daily production plans based on material availability and assembly requirements for various equipment models.
* Manage the production flow of sub-assemblies, assemblies, and final assembly stages.
* Ensure timely completion of production orders in the SAP system.
* Collaborate with the store team to ensure timely loading and availability of planned materials.
* Coordinate with the purchase team for estimated time of arrival (ETA) of materials and handle rejected material returns.
* Lead the implementation of Lean principles, including 5S, Kanban, Poka-Yoke, Kaizen, and Six Sigma methodologies.
* Play a pivotal role in implementing Customer Relationship Management (CRM) systems for tracking customer requirements and feedback.

**Production and Planning Engineer** **ABG Cranes Pvt Ltd., New Mumbai Aug’11 – June’15****Key Result Areas:*** Successfully managed all production aspects for Hydraulic Crawler Cranes, overseeing welding, fabrication, machining, sand blasting, painting, and final assembly processes.
* Aligned production plans with engineering specifications and stringent quality standards, resulting in consistent adherence to industry regulations.
* Implemented advanced material planning strategies, resulting in on-time procurement and effective inventory management to prevent shortages.
* Supervised critical stages, including erection, testing, compliance, and packaging, guaranteeing adherence to safety and quality protocols.

**Trainee Engineer** **Goradia Special Steels Pvt Ltd., New Mumbai Jul’10 – Aug’11** |