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|  | Vinod Vasant Latke  I specialize in optimizing production planning, meticulous inventory management, and strategic procurement within the realm of **Supply Chain and Planning**. My expertise extends to negotiating intricate contracts, fostering robust vendor relations, and implementing Win-Win Strategies to enhance the overall business life cycle. My professional journey underscores a commitment to operational excellence and a nuanced understanding of supply chain intricacies. | | | |  |  | | --- | --- | |  | +91-9765294157 | |  | vinodlatke@gmail.com | |
| **CORE COMPETENCIES**   * Demand-Supply Balancing * Production & Capacity Planning * Inventory Management * Key Performance Indicators (KPI) * Vendor Performance Monitoring * Global Market Collaboration * Crisis Management Strategies * Master Data Management * Demand Forecasting * Revenue Growth * Order Management * Project Management * Supply Chain Optimization     **EDUCATION**   * **PGDM in Supply chain** Management from MIT Pune. * **Diploma in Mechanical Engineering** Khopoli, 2011   **TECHNICAL SKILLS**   * Proficient in SAP Materials Management (SAP MM) and SAP Production Planning (SAP PP) * Knowledgeable of Tableau and power BI * Advance Excel and CRM   **SOFT SKILLS**   * Communication * Team Leading * Problem-solving * Negotiation * Team Management * Collaboration   **PERSONAL DETAILS**   * **Date of Birth:** 01st August 1992 * **Languages Known:** English, Hindi and Marathi * **Address:** Prajapati Complex, Takka Colony, Panvel, New Mumbai, Maharashtra 410206 | |  | |  |  |  |  | | --- | --- | --- | --- | | **PROFILE SUMMARY** |  |  |  |  * Accumulating **nearly 13 years** of expertise in Supply Chain Management within the Manufacturing Industry such as Steel, Automotive, Heavy Equipment Assembly, Material Handling Equipment, Glass Manufacturing, and Injection Molding. * **Seasoned professional** in **Production Planning**, with a proven track record of optimizing manufacturing processes and ensuring efficient resource utilization. * Expertise in **Procurement and Purchase**, skilled at strategic **sourcing, supplier relationship management,** and negotiating favorable contracts to drive cost savings. * Specialized in Distribution, implementing effective **inventory management strategies** to minimize downtime and meet production demands. * Proven track record of **optimizing supply chain operations** through expertise **in SAP S4 Hana Materials Management and Production Planning**, resulting in improved production planning and control, and on-time delivery. * **Recognized for spearheading** the expedited process of Material Lead Time Determination (MLD) with the **global team**, resulting in streamlined operations and improved efficiency and cost saving.  |  |  | | --- | --- | | **NOTABLE ACCOMPLISHMENTS** |  |  * Enhanced **Global Supply Key Performance Indicators (KPIs**), including RLIP, CLIP, and OTIF, through effective collaboration with customer and vendors. * Successfully reduced order leads time to deliver customers, achieving a significant improvement from **110 days to 80 days**. * Acknowledged and honoured for the adept negotiation skills demonstrated in securing a reimbursement of 97 lakh rupees from a customer. * Honoured with the **Best Planning and Liaison** Award in recognition of the successful completion of **five consecutive projects within specified timelines**. Demonstrated exceptional proficiency in **strategic planning and effective coordination**, resulting in the seamless ramp-up of production without adversely affecting customer-requested delivery dates. * Achieved a **noteworthy reduction in order delays** from both packaging suppliers and raw material suppliers. * Played a pivotal role in driving the sales growth of the organization, instrumental in elevating the value from $0.9 million to $1.5 million.  |  |  | | --- | --- | | **WORK EXPERIENCE** |  |   **Supply Chain Manager**  **Jay Precision Products India, New Mumbai May’2020 – Present**  **Key Result Areas:**   * **Coordination with customers for the allocation of new projects**, actively engaging in discussions regarding resource requirements essential for project completion. Led the forecast-based costing process, ensuring meticulous planning and allocation of resources to align with project objectives and organizational goals. * **Executed production scheduling with a focus on optimizing machine capacity** and tool availability, strategically addressing manufacturing bottlenecks. Developed a comprehensive plan that maximizes efficiency by aligning production processes with the available resources, thereby ensuring a streamlined manufacturing workflow. * **Collaborate with cross-functional teams**, including procurement, production, logistics, and sales, to align supply chain activities with demand forecasts. * **Partnered with global suppliers** to optimize operational metrics and enhance capacity planning. * **Planning and coordinating international shipments** while ensuring compliance with export regulations. * **Prioritized production** and workflow to maximize output and minimize delays. * Supervised vendor performance through **regular meetings** & **strategic action plans** * Executed **MRP run in SAP H4 HANA** and managed master data, **sales order creations and stock reconciliation.** * Allocated volumes and liquidated **inventory cost-efficiently.** * Implemented a new vendor performance monitoring system, **resulting in a 60%** improvement in operational metrics and capacity planning, leading to enhanced collaboration and efficiency.   **Highlights:**   * **Received 2 High-five awards** for ensuring supply continuity. * Initiated **crisis management** strategies to minimize customer supply disruptions. * Spearheaded initiatives to **optimize supply chain operations**, resulting in improved vendor performance and operational metrics, ultimately contributing to enhanced supply chain efficiency and collaboration. * Implemented strategies resulting in increased efficiency and productivity, **contributing to KPI success such as OTIF, CLIP and RLIP.**   **Assistant Manager - Supply chain**  **Aequs Aerospace Pvt Ltd,** **Belgavi July’19 – May’20**  **Key Result Areas:**   * Analyzed market forecasts and aligned production/ Inspection /dispatches to meet customer requirements. * Conducted a comprehensive analysis of demand and **sales allocation gaps** to optimize supply chain efficiency. * Collaborate with sales and marketing teams to gather insights and input for accurate demand forecasting. * Monitored and controlled key supply indices for major products, including Demand Fulfillment Rate, **On-Time Delivery, Production Plan Accuracy**, Inventory Levels, and Model Mix Availability. * Monitor and optimize inventory levels, setting appropriate reorder points and safety stock levels. * Managed the import of raw materials from **Korea, China, and Singapore** based on demand and consumption. * Implemented and maintained uniform operations management for optimal resource utilization.  |  |  | | --- | --- | |  |  |   **Section Head - PPC**  **Asahi India Glass Limited., New Mumbai May’17 – July’19**  **Key Result Areas:**   * **Develop monthly, quarterly, and annual production schedules** based on thickness and color campaigns to meet sales demands. * Collaborate with different segments to ensure all SKUs are included in the production plans. * Adjust production plans in consensus with the sales team based on actual production and sales data. * **Monitor daily stock levels** and ensure immediate replenishment of SKU-wise materials as needed. * Manage **aging stock** and work with sales managers to facilitate stock lifting. * Monitor **warehouse space availability** and provide advance notifications to the sales team and management regarding infrastructure needs. * Implement strategies for the **liquidation of non-moving inventory** to optimize warehouse space. * **Coordinate daily with the sales** team to align production plans with sales projections.   **Sr. Planning Engineer**  **Josts Engineering Company Limited., Thane Nov’15 – Apr’17**  **Key Result Areas:**   * Develop daily production plans based on material availability and assembly requirements for various equipment models. * Manage the production flow of sub-assemblies, assemblies, and final assembly stages. * Ensure timely completion of production orders in the SAP system. * Collaborate with the store team to ensure timely loading and availability of planned materials. * Coordinate with the purchase team for estimated time of arrival (ETA) of materials and handle rejected material returns. * Lead the implementation of Lean principles, including 5S, Kanban, Poka-Yoke, Kaizen, and Six Sigma methodologies. * Play a pivotal role in implementing Customer Relationship Management (CRM) systems for tracking customer requirements and feedback.   **Production and Planning Engineer**  **ABG Cranes Pvt Ltd., New Mumbai Aug’11 – June’15**  **Key Result Areas:**   * Successfully managed all production aspects for Hydraulic Crawler Cranes, overseeing welding, fabrication, machining, sand blasting, painting, and final assembly processes. * Aligned production plans with engineering specifications and stringent quality standards, resulting in consistent adherence to industry regulations. * Implemented advanced material planning strategies, resulting in on-time procurement and effective inventory management to prevent shortages. * Supervised critical stages, including erection, testing, compliance, and packaging, guaranteeing adherence to safety and quality protocols.   **Trainee Engineer**  **Goradia Special Steels Pvt Ltd., New Mumbai Jul’10 – Aug’11** | |