

TAHER GITTHAM

+91-9619616621 taher.gittham5@gmail.com

www.linkedin.com/in/taher-gittham

EDUCATION

Mahatma Gandhi Missions College of Engineering & Technology

OCT 2020

B. ENGINEERING, ELECTRICAL

CGPA-6.86

K.J.SOMAIYA COLLEGE OF SCIENCE & COMMERCE-HSC

MARCH-2016 - 68.15%

SMT. LILAVATIBAI PODAR HIGH SCHOOL,MUMBAI-ICSE

MARCH-2014 – 85.33%

TECHNICAL SKILLS-

Design: 2D/3D Drafting -AUTOCAD , MATLAB , Mathwork's Simulation Software

Microsoft Office Suit: Microsoft Excel, Microsoft PowerPoint, MS Access, MS Azure Programming

Languages: C,C++

BUSINESS EXPERIENCE

Think and Learn PVT. LTD. (BYJU'S the Learning App), Mumbai,India

Business Development Associate

Nov 2020-March 2021

- Generated a total revenue of 3.5 lacs in 3 months with on-field sales
- Cultivated on-field sales by giving product introduction to interested people/companies
- Closed deals worth 30k-70k in pressurized situations

Safe Technical Supply Private Limited, Mumbai, India.

Sales Engineer

April 2021-Present.

- Specialise in sourcing and purchase of 'hard to find' parts and various equipments like pipes, valves, pumps, compressors, separators ,wire ropes, safety, hydraulic, material handling equipment for chemical, defence, marine, oil, gas, petroleum and power generation companies.
- Managed 2 states sales region for Hydraulic Equipment for all Government Departments, Public Sector Units and Heavy Machinery Industries.
- Developed and maintained contacts in all major Public Sector Units and investigate products most used in a specific unit.
- Summarize detailed market study of the product and acquire dealership/distributor ship of a premium quality manufacturer.

TECHNICAL EXPERIENCE

The Brihanmumbai Electric Supply & Transport Undertaking

Title - Industrial Training Key Divisions -

Dec 2018-Jan 2019

1. Operations and Maintenance Department
2. Distribution Workshop
3. Material Testing and Standard Development
4. System Protection
5. Street Lighting (Construction and Maintenance)
6. Meters Department

WORKSHOPS

1.Embedded Systems, IOT and Robotics

Duration-5 days

2. Installation of Rooftop Solar Panels

Duration-2 days

ACHIEVEMENTS

- HEAD OF 'ELECTRIC CIRCUIT CLUB' (2017-18)
- HEAD OF TECHNICAL DEPARTMENT FOR 'TARANG' (2014-15)