# **RAVI RANJAN PRASAD**

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## Logistics/Distribution//Transportation/Supply/Chain and Safety/Management

Aspiring to carve a niche for myself in an organization of repute where my exceptional business acumen in distribution & Logistics skills could lead to my own professional development while contributing to growth of the organization

## **PROFILE**

- Competent and result oriented professional offering over 15+ years of experience across Business Development, Safety Management, Relationship Management, Export Management, Logistics & Supply Chain Safety Management. Last position spearhead as Coordinator – Distribution officer under Logistics & Distribution with Orica Mining Services, India, for the last 5 years.
- Tenacious in building new business relationship with CSRs, securing customer loyalty, good comprehensive and analytical skills. An effective communicator with excellent organizational skills with an inherent ability to organize across multiple locations within the tight schedules & deadlines ensuring excellent teamwork.
- Proficient problem solver and keen strategist with comprehensive skills set to develop business plans and drive implementation in real time sales environments.
- Quick Learner

## **Core Competencies**

Export Documentation; Explosives Magazines; Explosives Rules & Regulation; Time & Man Management; Identifying Hazards; Training to Drivers & Stevedores; TBT; Audit; Supply Chain Compliance

### Key Achievements

- Certificate of Recognition from President (Australia, Pacific and Asia) for living company Charter Value Working together (with stake holders)
- Breakaway saving of 3 lakhs (Diesel / Office equipment's) with previous year.
- Error free documentation work with cent percent DIFOT.
- Participated as Team members in conducting Risk Assessment (JSERA) for Stake holders.
- Had been a fore point team member in first charter Air shipment of explosives from India to Kazakhstan in 2018
- Has cooperated as a team member to got Cochin Dead port for its activeness for IMO shipment.
- Was a team member in making gateway for the shipment of IMO cargo from Chennai port 1<sup>st</sup> Time in India which is still persisting.
- Teamwork for generating business & shipment work for South Africa Market.
- Teamwork for generating business & shipment for ASEAN / Far East / Middle east countries.
- Accountable for explosives Magazines Compliance / Audit.
- Implementation of Quality system at all Magazine Making CM 2 as Pilot Magazine for 5 S Standard.
- Continuous Improvement at Magazine & Logistics Department.
- Organizing weekly training to Magazine crew for Manual Handling / Basis of safety (Friction/ Impact/ Static/ Chemical reaction & Heat)
- Frequently organizing drivers training (Defensive driving/ Monsoon tips/ emergency responses Etc.
- Conducting TBT with drivers for any Global shared Alerts
- Capturing incidents & Near Misses on company Enablon system along with monthly target of Safety leadership Interaction (SLIs) and assigning actions to concerned persons as opportunity for improvement.
- Implementation of GPS & Escorts on Explosives Vans
- Member of Track & Trace on SETT system

## PROFESSIONAL EXPERIENCE

Indian Explosives Limited (100% Subsidiary of ORICA MINING SERVICES - Australia)

- 1) Explosives Magazines / Dispatches /Safety & Supply Chain Compliance (2006 2010)
- Supervising 20 crews for daily receivables & dispatches (IS & PE Products) & their attendance.
- Error Free load operation / maintaining error free batch details
- Magazines & nearby areas Safety cautiousness
- Training to crews
- Supervising & analytical thinking for export palletization works.
- Cost Saving YoY with respect to my scope of work.
- Vehicle checklist

- Shipping (both inward and outwards) and execution of individual shipments.
- Attend meeting with Government officials (PESO)
- Work out for palletization unit's analysis for optimum utilization of its space.
- Exposure & Knowledge of export & logistics safety & regulatory compliance & application of storage / transport codes for dangerous goods
- Answers questions regarding inquiry from internal and external auditors & stakeholders as required.

#### 2) Warehouse/ Distribution and Safety & Continuous Improvement (CI) - (2010 - 2014)

- Conducting Risk Assessment/ JCC/ Safety meeting/ Implementation of safety strategies/ SOP/ Driver safety training
- Ensure 100 % Compliance to GPS Generation of Weekly & Monthly report for GPS project & improvement plan.
- Giving Training to Drivers & Gangs
- Training & TBT to stevedores regarding 1.1B & 1.1D & its hazards & safety measures
- RRA Report Fetching
- Driver Awareness Training
- Coordination with CCE for safety concerns in transportation of class 1 cargo on special shipment.
- Implementation of 5S & Operator Card as CI at all magazines.
- Supervising crew for Kaizen & Kaizen Activities.
- Conducting Root cause (5 WHY) for any incident.
- Maintaining Safety Score (Take5/ Safety Meeting/ others) of 45 % against target of 30% persistently.

### 3) Coordinator – Logistics & Distribution (2014 – August 2021)

- Organize and supervised all works of logistics teams in accordance with the instruction of Planning & Logistics
   Manager India
- Exposure & Knowledge of export & logistics safety & regulatory compliance & application of storage / transport codes for dangerous goods
- Verifies the consignee RE 11 / inventory location & its availability along with dispatch Documentation
- Invoice and delivery notes are adequate prior to loading and unloading materials.
- · Verifies inventory locations and availability for shipment against requirements specified in purchase orders.
- Coordination with CCE for safety concerns in transportation of class 1 cargo on special shipment.
- Developing and designing training modules for subordinates to impart a better understanding of Class1 Cargo.
- Support the entire logistics division by gaining an understanding of suppliers and client's shipping requirements and
  patterns; review and process day to day operations as well as evaluate and make recommendations, in order to
  ensure the smooth operations of the logistics department.
- Van Arrangements as per plan & truck Safety- Check of all blue book copy of vans.
- Finished goods reconciliation with physical availability Vs SAP figure & PESO.
- Capturing daily production entry & creation of RE 12 / Police papers & giving advance intimation to district SPs for dispatches.
- Was the Authorized Signatory (PESO) for signing invoices / Police papers & dispatch Documents
- Reviews inventory position daily and weekly against outstanding orders and sales forecasts and takes action to
  expedite inbound shipments to meet customer demands.
- Communicates fulfillment status and / or issues within the Organization to points including Demand / Supply Planning,
   Logistics Management, Sales, and Customer Service
- Liaising and negotiating with suppliers / CSRs & territories for pickup of Finished Goods.

#### **EDUCATIONAL QUALIFICATIONS**

Graduation in Pol. Sc (Hons), 2000 - V. B. University – Hazaribagh (Jharkhand) Class XII, 1997 - AISSCE from CBSE Class X, 1994 - AISSE from CBSE

## **Software Proficiency**

MS Office & Internet Applications

D.C.A & Tally - Hi Tech Computer Education - 2000

Date of Birth : 15<sup>th</sup> June 1977 Marital Status : Married (2 Kids)

Nationality : Indian

Language Proficiency: English & Hindi

Permanent Address : P.O: Indian Explosives Gomia, District; Bokaro, Jharkhand

**References** : Available on Request